

Introductions

Clarify Process
Present Proposal or Issue
Questions to Clarify Presentation

Level 1

Broad Open Discussion

Group Discussion
Call for Consensus

Level 2

Identify Concerns

List Any Concerns
Group Related Concerns

Level 3

Resolve Concerns

Resolve Grouped Concerns
Call for Consensus

Restate Remaining Concerns
Questions to Clarify Concerns
Discussion Limited to Resolving One Concern at a Time
Call for Consensus

The Formal Consensus Process

www.consensus.net

CONSENSUS

Alternative Closing Options

Stand Aside
Send to Committee
Declare Block